



## ResMed Air Solutions

a new beginning

### Helping patients replace their current CPAP machines

With the recent launch of ResMed Air Solutions, right now is a great time for patients who require a replacement CPAP machine or qualify for a new one. ResMed Air Solutions provides an out-of-the-box, completely seamless connection between you and your patients throughout the treatment journey. See the Medicare Replacement Guidelines on page 2 for more details on which patients may qualify.



Find out more at  
[ResMed.com/Air Solutions](https://www.resmed.com/air-solutions)



#### A new beginning in therapy choices

The AirSense™ 10 series of CPAP and APAP machines and the AirCurve™ 10 (bilevel) series feature built-in humidification and built-in wireless – no module or SD card is needed. These connected machines make troubleshooting easier and you can even change patient settings on them remotely using AirView™, ResMed's online platform.



#### Unique therapy for women

The AirSense 10 AutoSet™ for Her is the first sleep apnea machine designed to provide female-specific therapy. Combining this revolutionary new machine with a "for Her" version of one of our AirFit™ masks gives female patients a comprehensive setup tailored for women.



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### Medicare Replacement Guidelines

#### More than five years

The replacement of an item past the five-year lifetime will be considered in cases of irreparable wear if the item has been in continuous use by the patient, on either a rental or purchase basis, for the equipment's useful lifetime.

- Irreparable wear:
  - Irreparable wear refers to deterioration sustained from day-to-day usage over time and a specific event cannot be identified.
  - In cases involving irreparable wear, the Reasonable Useful Lifetime (RUL) of the equipment is taken into consideration, and in no case can it be less than five years old.
  - Computation of the useful lifetime is based on when the equipment is delivered to the patient, not the age of the equipment.
  - A physician's written order is needed to reaffirm the medical necessity of the item.
- If a PAP machine is replaced following the five-year RUL, there must be a face-to-face evaluation by the treating physician documenting that the patient continues to use and benefit from the PAP machine. There is no requirement for a new sleep test or trial period. **Note:** If a DME item reaches its five-year life expectancy, is in good working order and meets the patient's medical needs, it should not automatically be replaced.

#### Less than five years

The replacement of an item before its five-year life-time expires can only be done if the item is lost, is irreparably damaged, or the patient's medical condition changes and the item no longer satisfies the medical needs of the patient.

- Loss or irreparable damage:
  - Irreparable damage is considered damage caused by a specific accident or natural disaster.
  - A physician's order is needed to reaffirm the medical necessity of the item.
- If a PAP machine is replaced during the RUL because of loss, theft or irreparable damage due to a specific incident, there is no requirement for a new clinical evaluation, sleep test or trial period.
- The supplier must replace the equipment free of charge if it does not last the full five-year period (ie, is no longer serviceable or needs substantial repairs). If it is determined that the item is unable to last for the entire five-year RUL based upon accumulated repair costs (those repair costs exceeding 60% of the cost to replace), the supplier must replace the equipment with properly working equipment at no charge.

*Replacement equipment does not need to be new.*

#### Repair and Replacement Sources:

CMS/Pub. 100-02. Transmittal 30. February 18, 2005

CMS/Pub. 100-02. Transmittal 582. October 28, 2009

CMS IOM, Publication 100-4, Chapter 20, "Supplier Replacement of Beneficiary-owned Capped Rental Equipment Based upon Accumulated Repair Costs" email notification, DME MAC Listserve, June 8, 2012

Medicare Benefit Policy Manual, 100-02, Chapter 15, Section 100.2 Supplier Manual, Chapter 5 CMS, "PAP Devices for the Treatment of OSA (L171)," U.S. Department of Health and Human Services